

Proactive/Preventative Approach to Denials

- Internal and external trend analysis
- Data analytics
- Collaboration between CDI and HIM
- Focus and assess potential process opportunities for the more complex DRG and clinical validity denials

Assess Denial Risk

- Denial Database/Tracker
- OIG workplan
- MAC Targets, Medicare & Medicaid RAC Targets
- PEPPER reports
- MA & Commercial Contracts

Actionable Data Analysis

- Prebill Audit and DRG validation
- PEPPER Report
- Basic KPI's
- CC/MCC benchmarking

20% increase in DRG weight with COVID-19 claims B97.29 (before April 1) or U07.1 (after that date).

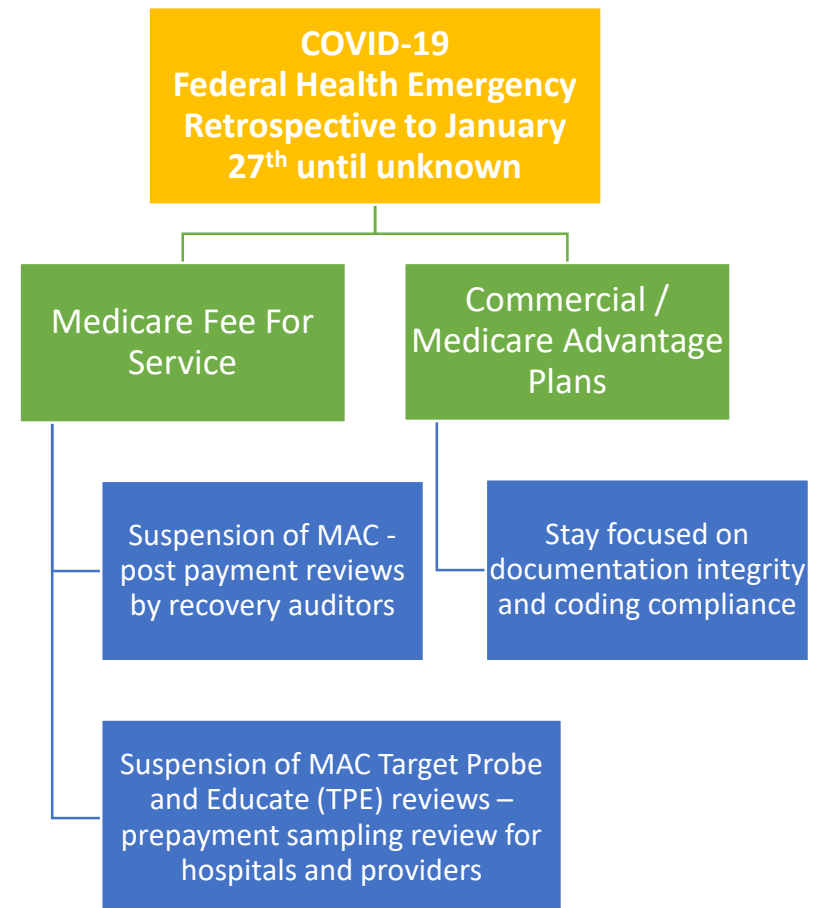


67% of denials are recoverable

90% of denials are preventable

Denials prevention can result in upwards of \$5 million in revenue at an average hospital

Source: Best Practice Strategies to Protect Earned Revenue Through Effective Denials Prevention, 2020



Disclaimer: The education provided is based on interpretation coding guidelines found at <https://www.cdc.gov/nchs/icd/icd10cm.htm>. Enjoin does not warrant that the materials presented are free of error and is not intended to provide coding recommendation on any particular case. Coding guidelines and other information may change and guidance will be updated periodically. Education is current as of 5/22/2020.